

March, 2021 - Spring Edition Carrier Spring Edition

2021 Office Hours:

9/6-10/15 4/24- 5/9 5/10-9/5 9am to 5pm 9am to 5pm Monday 9am to 5pm Tuesday 9am to 5pm 9am to 5pm 9am to 5pm CLOSED Wednesday CLOSED 9am to 4:30pm 9am to 5pm Thursday 9am to 5pm 9am to 5pm Friday 9am to 5pm 9am to 7pm 9am to 5pm Saturday 9am to 5pm 9am to 6pm 9am to 5pm 9am to 5pm 9am to 5pm 9am to 5pm Sunday WE MISS YOU! Our staff, along with the folks here at the campground, just want to let our Camping Families that can't be here that WE MISS YOU! Blue Haven just isn't the same without all of you! Stay SAFE, stay POSITIVE, be HEALTHY, and we will see you soon!

Say "YES" to the Outdoors! Outdoor Recreation of all sorts are on the rise during these difficult times. Why? It is simply because Outdoor Recreation is a natural way to social distance! Let's take these uncertain times and create long lasting memories for you and your family by taking advantage of beauty and activities that our area has to offer!

Opening Update We plan to open Blue Haven by May 1st with the guidance of the local governing agencies. Like last year, our team is monitoring the situation very closely. As the situation develops, we will notify every one of any changes. Watch for our weekly email blasts starting April 1st as well as our Facebook page for any updates. Our plan is to get the campground open as follows:

- Handle any health and safety issues
- Address the non-critical issues with facilities
- Then individual sites
- Any improvements that will benefit your stay. For Our Canadian Guests We all need to be optimistic that the situation is improving. We are seeing an increase in availability for the vaccine, a decline in the positive cases, and hospitalizations; all leading to a higher percentage of recoveries. We are optimistic that the border will open knowing that both of our governments are working together to develop a less restrictive border crossing policy.

BLUE HAVEN PRIDE

We are proud to be part of such a special place. Our setting is hard to match with all of the natural beauty. There are so many great families that help keep Blue Haven special. We ask that you all please follow the guidelines that we have in place so Blue Haven can stay in a category of it's own. We ask that you keep everything natural, See Site Appearance in the guideline book. Also while mowing your lawns we ask that you also keep it trimmed. We would appreciate everyone's cooperation. Please see Dave in the office with any questions.

Welcome and Thank you!

As always, we wish to thank those of you who CHOOSE to camp with us a Blue Haven, after all, it is the natural beauty and our guests that make it SO special. We would like to welcome all of our new families that have <u>chosen</u> Blue Haven. I'm sure that they are all very eager to start the new season. Please join us in welcoming:

- Tiffany & Steven Mangum Hillside 17
- Austin Reyell Hillside 27
- Josie Hanson Hillside 24
- Jeff Kelly Pinewood 18
- Debbie Lisacek Autumn 11
- Frank & Jackie Dashnaw Hemlock 3
- Virginia Crispel Riverside 11
- Chad Seguin Willow 2
- Al & Alicia Armstrong Willow 6
- Rebecca Waldron Willow 14
- Ellen Andrews Lakeside 8
- Don Lee Spring 25
- Vanessa Desroches Spring 2
- Kris Eney Cedar 3
- Cory & Alexis Parrotte Maple 15
- Richard Nolette Birchwood 9
- Joe & Tammy Braun Cedar 13

Facebook Pages for Information:

- Our <u>Blue Haven Family Campground and Resort</u>
 Facebook page is managed by our staff and
 offers a place to share updates within the park
 as well as offer information for the general
 public.
- There is also another page entitled "<u>Blue Haven Campers</u>" that is managed by one of our guests within the park and is used to allow guests a place to share articles and photos related to camping as well as the campground itself.

Please Confirm Your Contact Info! We are constantly trying to keep your contact info up to date as well as having multiple contacts listed. This benefits our guests by allowing them to receive our Newsletters, receive info about Special Events, or a way to reach you in the unlikely event of an emergency. We have several communication tools in place allowing us to share important information quickly and efficiently. Please e-mail campground@momot.com with any and all of the methods to reach you or your family:

- Cell Phone Number(s) Please also indicate if you can receive Text Messages
- Home Phone Number(s)
- E-mail Address(es)
- Mailing Address(es)

Notes of Interest:

- Policy Handbook Updates We have updated our Blue Haven Policy Handbook. If you would like to have a copy e-mailed to you, send us an email at: campground@momot.com
- Site Improvements Please see Dave with any plans of improving your site in any way. Things to remember before you dig, cut, purchase or build; you need it approved by Dave.
- Outside Contractors If you are planning on hiring an outside contractor, see Dave for approval.
- Accounts We have made great strides to keep your accounts current and relevant. Along with these changes, comes a cleaner way to view any balance you may have. Please contact us with any questions.
- Off Season Updates We will continue to use Facebook, e-mail, and our website to keep everyone updated with information about both Plattsburgh RV Store and Blue Haven Campground. You can always find helpful tips, recipes, the activity calendar, and inventory using these pages.

Ways to Help You Save Money!

We understand that your money is hard earned and who wouldn't want it to stretch it a bit further.

- Referral Credits: We offer a referral credit
 if you introduce a new family to Blue Haven and
 they rent a site. You would be eligible for a
 \$150 Site Credit. Refer to the Policy Handbook
 for details.
- Price Club Price Club is a program to thank customers that patronize our RV Dealership with the purchase of a camper from our dealership. Discounted rates apply to Site Rent, parts, and Service rates. Note: Price Club discounts are good for as long as you own that trailer.
- Fixed Income Lock-In Agreement This program is intended to serve people who are truly on a fixed income.
- Have Site Modifications Approved in Advance
 This could save a lot of extra expense and frustration if some of our infrastructure is damaged or if you are in violation of our policies.
- Properly Maintain Your Camper Proper maintenance done in the Spring and the Fall can prevent costly repairs.

• Conserve Electricity

- Run your Air Conditioner sparingly by using roof vents and fans.
- If you must use you're A/C, keep the camper closed up with curtains drawn and do avoid going in & out several times.
- Make sure to turn off any lights when they are not in use, or only run patio lights on a timer so they do not run all night.
- Run your water heater and refrigerator on propane when you can.
- Avoid Late Fees and penalties by paying invoices as they become due, as these can really add up.
- Timing your Payments Space your payments out. There is no penalty for paying early. Get a Christmas Bonus, pay some on your site!

Other Services We Offer:

- Maybe one with extra sleeping accommodations? Check out the Keystone Colorado Travel Trailers and KZ-RV Durango Fifth Wheel. We currently have over 200 campers in stock or incoming at the Plattsburgh RV Store Indoor Showroom. Appointments are preferred, but walk-ins are ALWAYS welcome! Call or text us at 518-563-1983 today to get in touch with one of our Camping Specialists!
- Parts and Accessories: We carry most of the "must have" items for camping in our stores, but with a dedicated team specializing in getting things quickly, we can get almost anything Camping related. In most cases even delivered to the Blue Haven office.
- Camper Service: Early spring is the best time to schedule your preventative maintenance or camper repairs. Our team is dedicated to making sure everyone's camper stays in top notch condition for years to come while making sure our guests are a top priority! We can help you keep your RV in pristine condition! Some of the services include (but not limited to):
 - Propane System Leak & Pressure Tests
 - RV Appliance Inspection
 - Slide Out Inspection
 - Slide Out Roof Inspection
 - Main Roof Inspection
- Newsletter: If you are interested in having this newsletter e-mailed to you, please do one of the following:
 - e-mail campground@momot.com
 - Visit us at www.plattsburghrvstore.com.
- Receiving Packages: We are able to receive packages on your behalf at the Campground. Please refer to the Revised Policy Book for more details.

Spring Opening Tips

When the time comes to getting your camper ready to be used, there are a few things that we recommend, so stay tuned for a few Tips & Tricks to help you safely and effectively open up for the season. This will include everything from turning the key when you return to spending your first night back at the one and only Blue Haven Campground!

Site Payment Information:

Please remember that site deposits & payments must be up to date before the start of the camping season.

Exchange Rate:

- CAN Cash rate is 0.70 CAN Check rate is 0.75
 - One CN\$ is worth \$0.70 in US.
- This plan will be updated monthly.
- For example: If the US amount is \$266.75 divide this by \$0.70 = amount due in CN\$ \$381.07
- THIS RATE IS NOT VALID ON CAMPER SALES
- Payment Terms
- EZ Pay Program Schedule:
 - 2nd payment: March 15, 2020
 - 3rd payment: April 15, 2020
 - 4th payment: May 15, 2020
- ALL 2021 site payments are due by May 15th
- Late Fees: a \$50 late fee will be applied to ANY contract that has NOT paid for their site in full by June 1st. Also, if this payment is late for TWO (2) consecutive seasons, your site rent will increase \$75. This applies to anyone who makes special arrangements to be paid AFTER June 1st. Regular missed payment fees and interest still apply.

Types of Payments

- Checks (preferred)
 - Checks should be payable to:

Plattsburgh RV Store

- Post dated checks CANNOT be accepted.
- Payments will be recorded and given a receipt the day the check is received.
- A charge will be added for returned checks in addition to any late fees that may apply.
- Checks in CAN currency will be subject to a different exchange rate.

· Credit card payments

- We accept most major credit cards: Master Card, Visa, American Express, and Discover.
- Card will be processed in US currency.
 Foreign credit card companies will use their own exchange rate for the conversion.

• Cash:

 Canadian Currency - You will receive posted exchange rate for every CN dollar. Plattsburgh Creative Signs owner John Momot and his team take great pride in specializing in the customer experience. Celebrating our one year anniversary as a full service sign company located within our main office on the Tom Miller Road. We are not your average, run of the mill sign shop.

Visit the possibilities at:

www.plattsburghcreativesigns.com



Plattsburgh RV Store Off-Season Hours:

- Tom Miller Road Service & Parts
 - Monday Through Friday 8am to 5pm
 - Saturday 8am to 4pm
- Trade Road Sales
 - Monday Through Friday 9am to 5pm
 - Saturday 9am to 4pm





BLUE HAVEN IS Truly A Special PLACE

I am proud to say that I am entering my 24th year of ownership and the 39th year of operations at Blue Haven. I am truly honored to be part of such a special place and very grateful to all that have chosen Blue Haven as your summer getaway. There are many components that make this such an extraordinary place. It starts off with its natural beauty, a dedicated team that runs the everyday operations, and the dedication of the Volunteer Activity Committee that work very hard throughout the year to make your stay memorable. I feel we have the friendliest camping families around. We will continue working on keeping the campground full. This will help stabilize site rents and will allow us to continue making upgrades in order to make Blue Haven a better campground. I am truly looking forward to the upcoming season and hope to see all of you in May.

John Momot